Series 5

In this exercise we investigate the connection between advertising expenditure and sales. Our example here is that of the annual advertising expenditure (ADVERT, in k\$) for, and sales revenue (SALES, in k\$) from, a particular brand of vegetable stock (Lydia Pinkham's Vegetable Compound, 1907 – 1960). These data are contained in the file advert.dat. Load this file and create a time series matrix:

```
> d.advert <- read.table("ftp://stat.ethz.ch/Teaching/Datasets/WBL/advert.dat",
+ header = TRUE)
```

```
> ts.advert <- ts(d.advert, start = 1907)</pre>
```

a) Make plots of both these time series, either simultaneously or below each other.

R hints: You can use plot() and lines() to do the plots, or, more elegantly,

> plot(ts.advert[...], plot.type = "single", lty = c(1, 2))

Note that the dataset has four columns, not only two; SALES1 and ADVERT1 indicate the sales revenue and advertising expenditure of the last year, resp.

b) Investigate the dependence of sales revenue (SALES) on advertising expenditure in the current year (ADVERT) as well as the last (ADVERT1) by means of a linear model. Investigate whether or not the residuals are independent. What are the consequences of these results?
R hints:

```
> lm.advert1 <- lm(SALES ~ ADVERT + ADVERT1, ...)
> summary(lm.advert1)
> acf(...)
```

- c) Extend this model to include the previous year's sales revenue (variable SALES1), and analyse the residuals of this extended model (using Tukey-Anscombe and normal plots).
- d) Another way to build a model is to look at the changes in sales revenue, $D_SALES_t = SALES_t SALES_{t-1}$, compared to the changes in advertising expenditure $D_ADVERT_t = ADVERT_t ADVERT_{t-1}$. What fitted model do you obtain in such a case? Look at the residuals, too.
- e) Compare the models obtained in c) and d).
- 2. The dataset voc2.dat contains daily averages of measurements of volatile organic compound and other measurements in Wallisellen from 6.6.1996 till 31.8.1996.

t	Temperature (°C)
rf	Humidity
03	Ozone
X2mbu	2-Methylbutan (ppbC)
nbu	Butan (ppbC)

We want to investigate different linear regression models for the ozone level as a function of temperature and humidity.

- a) Read in the data and convert the relevant columns to a time series object:
 - > d.voc <- read.table("ftp://stat.ethz.ch/Teaching/Datasets/WBL/voc2.dat",</pre>

```
+ header = TRUE, sep = ";")
```

> ts.voc <- ts(d.voc[, c("t", "rf", "03")])

Produce a pairs plot:

> pairs(data.frame(ts.voc))

Describe the influence of temperature and humidity on the ozone level.

- b) Perform a linear least squares regression of the variable 03 vs. t and rf. Which variables are significant? Are the assumptions for the errors satisfied? Perform a residual analysis.
- c) Perform one iteration of the method of Cochrane and Orcutt to overcome the weakness of the linear model of part b). Again, perform a residual analysis. Is this model better than that of part b)?

R hint: the R function lag() can be helpful to do the required transformation of the time series. Use colnames() to make sure that the transformed model has the same column names as the initial one; this makes the call of lm() more clear.

d) Look at the untransformed time series again. Perform a *generalized* least squares regression of O3 vs. t and rf using the R function gls() of the package nlme. Analyse the residuals and comment on them.

R hints:

```
> library(nlme)
```

```
> times <- time(ts.voc)</pre>
```

- > gls.voc <- gls(..., data = ..., method = "ML",
- + correlation = corARMA(form = ~ times, p = ..., q =))
- e) In parts ?? to d), you used three different methods to estimate the coefficients of the model

 $\mathsf{O3} = \beta_0 + \beta_1 \cdot \mathtt{t} + \beta_2 \cdot \mathtt{rf} \; .$

Compare the estimates $\hat{\beta}_0$, $\hat{\beta}_1$ and $\hat{\beta}_2$ for the three different estimation methods.

- **3.** Let E_t be white noise with mean 0 and variance σ^2 . Regard the following three processes:
 - i) $X_t = t + E_t$
 - ii) $Y_t = X_t X_{t-1}$
 - iii) $Z_t = X_t t$
 - a) Which of these three processes are stationary, and which are not? Why?
 - b) Compute the theoretical autocorrelation of the processes Y_t and Z_t and the cross-correlation between the two.

Hint: Write these processes using white noise E_t .

c) Simulate both Y_t and Z_t . To this end, assume that E_t follows a standard normal distribution $\mathcal{N}(0,1)$. Simulate time series of length n = 200, and compare your empirical results to the theoretical ones of Part b).

R hint: suppose your simulated time series Y_t and Z_t are stored in R objects ts.Y and ts.Z, respectively; you can then plot auto- and cross-correlations using

> acf(ts.intersect(ts.Y, ts.Z), ylim = c(-1, 1), plot = TRUE)

Preliminary discussion: Monday, May 02.

Deadline: Monday, May 09.